

Top office:

Assist-2-Sell tops in October, **B2**

Refinancing:

Changing to a fixed rate mortgage, **B2**

Real Estate

• FRIDAY, DECEMBER 21, 2007 •

The Cottages at Stillwood in Newnan offers fabulous incentives for prospective buyers

Highlight Homes, LLC, now building at The Cottages at Stillwood in Newnan, Georgia, is currently offering unique buyer incentives to complement this unique cottage-style community. With up to \$6,000 worth of incentives, interest rates at all-time lows and down payment assistance available to qualified buyers, now is an ideal time to purchase a home in this one-of-a-kind community, which, upon completion, will feature 114 two-story and ranch homes priced from the \$190,000s.

"The Cottages at Stillwood is a one-of-a-kind community in the Newnan area, and we wanted to offer unique incentives to our customers," said Lawrence Kasmen, a Principal of Highlight Homes. "Our homes are built with exceptional quality and detail and offer standard features not found on other homes in this price range. With these exciting incentives, our cottage-style homes are a great opportunity for buyers."

The following incentives are being offered for a limited time:

- \$2,500 toward closing costs when using the preferred lender, Opteum Mortgage;

- 1,500 "Highlight Dollars" which can be applied towards any upgrade package or the buyer's choice of a flat screen television, stainless steel refrigerator or other convenience option;

- \$2,000 toward professional decorating, move-in services and interior space planning by Splendid Source Interiors;

- Down payment assistance for qualified buyers through the Nehemiah Program.

As an added benefit, buyers are assisted throughout the entire purchasing process. Splendid Source Properties, the exclusive sales and marketing agent of the community, goes above and beyond the call of duty. Their services include providing concierge services that homeowners may use and enjoy as long as they live in the community; professional assistance with the sale of the buyer's current home and free home staging services; and a personal home manager to assist buyers with scheduling movers and cleaners as well as the coordination of utility services.

Homes at The Cottages at Stillwood offer approximately 1,600 to 2,400 square feet of living space providing homeowners plenty of room to live comfortably. In addition to the numerous lavish touches that are standard features found inside each Highlight home, such as solid wood floors, solid surface countertops, stainless steel appliances, solid wood moldings, walk in closets, full size laundry rooms and wiring for internet and security, guests will notice that the special features continue on the exteriors.

All homes feature distinctive elevations with high-end materials such as brick, cedar shake and HardiePlank (no vinyl siding is used), and face walkable streets meant to encourage interaction with neighbors. Wide front

porches and rear patios offer ideal gathering areas for friends and family. In addition, all homes feature automatic sprinkler systems.

The traditional look and feel of the neighborhood is also portrayed in the community's family friendly amenities, which will include a bungalow-style cabana,

artistic free form, zero entry pool with a chemical-free salt water filtration system, and a children's play area with jungle gym when completed. Look for the grand opening of the amenities early next year.

Children attend Newnan Crossing Elementary, Arnall Middle and East-Coweta High.

To visit the neighborhood, take I-85 South to exit 47 (Newnan). Turn left off the exit onto Bullsboro Road. Take the first right onto Newnan Crossing Boulevard, cross over Lower Fayetteville Road, then turn left onto Westhill Drive. At the first right, turn onto Seabreeze Way. At the dead end, turn left onto Stillwood Drive and

stay straight to enter The Cottages at Stillwood. To visit the model, once you enter the neighborhood, turn right onto Southwind Circle.

For more information on The Cottages at Stillwood, contact Splendid Source Properties' on-site agent at 770-461-8737.



Home buyers can receive up to \$6,000 worth of incentives, interest rates and down payment assistance. Photo/Special.